

## Always dreamed to be a Senior Qualitative Research Consultant?

Don't wait any longer and apply now! Haystack is looking for YOU!

### SAY YES IF OUR OFFER CAN DELIGHT YOU

We are investing as much in people as in innovations. We create an environment that offers opportunities to develop and where you feel part of a great, dynamic and passionate team of colleagues and experts. Join a fresh eyed company where ownership and autonomy are encouraged.

- Challenging projects for an international client base seeking added value
- Customized training plans and exciting career opportunities
- We embrace 'hybrid' working! In a very nice and inspiring offices in Heverlee (and Amsterdam) where collaboration is stimulated combined with working from home. We organised ourselves in such digital way to optimize our way of working at the same level as well from home as at the office.
- A competitive salary on top of a set of extra-legal advantages in a very flexible environment based on mutual trust. A company where colleagues are proud of each other, where successes are celebrated and where everyone is aiming for the same goal: a healthy, sustainable and most of all fun best place to work.

### SAY YES IF YOU WANT TO JOIN AN 'AMAZING PLACE TO WORK'

Evidence-based consulting for better & smarter decisions, powered by senses.

Haystack Consulting, founded in 1974, helps global brands make better and smarter decisions to drive business growth. Our team of needlefinders delivers actionable insights with deep perspective. Our "whatever it takes" approach, rooted in consumer understanding, allows us to craft bespoke research solutions. Using an array of scalable, best-in-class & innovative methodologies, we provide research & consulting solutions that help you make better & smarter decisions and create impact in your organization.

We don't just ask what is, but explore what could be:

- **Explore and innovate** - Combining entrepreneurial agility with commercial rigour to create winning innovations in products, services and packaging.
- **Brand Strategy** - Helping to shape a distinct and long-term future of your brand, from market and category understanding to inception and communication.
- **Shopper behaviour & retail strategy** - Providing intuitive shopper insights that deliver a more engaging shopper experience.
- **Stakeholder activation** - Ranging from co-creation and collaboration with internal and external stakeholders to realizing the full potential of insights across the business.

## SAY YES IF YOU WANT TO BE THE DRIVING FORCE BEHIND QUALITATIVE RESEARCH

As Senior Qualitative Research Expert, you are the driving forces behind qualitative research within Haystack. You are responsible for the daily management of multiple to complex national and international research projects autonomously. Next to this you provide coaching, suggestions and guidance to more junior qualitative researchers.

- You translate the research question into analysis design and look for partners & trends in the data.
- You resource and implement complex projects correctly within budget and on time according to our quality standards by using your excellent time management and communicational skills during all stages of the market research process
- You oversee the entire project ensuring that all day to day (i.e. project related) client liaisons run smoothly
- You support junior colleagues in the preparation of reports. You motivate and nurture the team through guidance and coaching
- You bring the insights to our clients, tell him his (future) story, answering business objectives, with of course your own inspiring recommendations. You write pithy, relevant, compelling and actionable reports, conclusions and implications that reinforce the insights to the client
- You contribute to the business, thinking not only about the research project, but how to better run a successful business to deliver sustainable revenue, exceptional culture and effective operations. You keep up to date on relevant industry trends and actively contributes to the Haystack brand and positioning by making suggestions on how to improve our offering.

## SAY YES IF YOU FEEL YOU ARE THE ONE

- You like to actively listen to people and reflect upon their needs, motivations and behaviour
- You communicate in a clear and efficient way with clients and strive for a long-term partnership
- You are pro-active and enthusiastic with a positive mind
- You are passionate to team-up, showing the 'make it happen' attitude
- You love to devour consumer research and psychology matters with an analytical spirit
- You have the natural ability for storytelling and generating ideas
- You are interested in social and digital media
- You have a background in research (quant or qual) or in marketing, brand, product and communication.
- You have a superior level of verbal and written communication skills in Dutch or French and English

## 4 TIMES YES?

- Now that your heart is beating faster and you can't wait to tell your friends about the above... Stop, breathe in and apply via our website: [www.haystack-consulting.com/join-us](http://www.haystack-consulting.com/join-us)

We look forward to hearing from you!

**"At Haystack, we empower people, brands and ideas to reach their full potential"**

Website: [www.haystack-consulting.com](http://www.haystack-consulting.com)

Industry: Market Research

Company Size: 50-100 employees

Headquarters: Heverlee, Belgium

Locations: Amsterdam (the Netherlands), Antwerp (Belgium), New York (United States of America)

Founded: 1974