



In Search Of Business Development!

Since 2010, our customers in the aerospace, industrial, automotive and biomedical market have inspired us to create, manufacture and deliver advanced power conversion ICs for specialty markets, including high-frequency, high-voltage, high-power and high temperature applications.

Next to custom power ICs, MinDCet develops and produces a range of measurement systems for inductors (MADMIX) and capacitors (MADCAP), widely used in the industry.

MinDCet is continuously looking for highly motivated people with the right mindset to strengthen our fast growing team.

Your job : Business Developer

- Strategic business development in a high-tech environment
- Identify, qualify and kickoff projects in cooperation with MinDCet staff
- Key account and sales management
- Active sales follow-up
- Contract negotiations with semiconductor customers and suppliers
- Corporate marketing and branding strategy
- Exhibition organization
- Detailed sales reporting to the management

Your profile:

- Master or PhD degree in engineering
- >5 years of experience in a high-tech environment
- >3 years of experience in sales and business development
- Good presentation skills
- Proven know-how in electronics and IC design
- Active knowledge of Microsoft Office, Linux and Salesforce
- Ability to assess potential risks in planning, implementation and development
- Fluent communication skills in English

Our offer:

- A challenging job in a growing high-tech company;
- The chance to continuously develop your commercial skills in a state-of-the-art environment;
- Opportunity to work along with highly-qualified professionals from the industry, and grow MinDCet's business to the next level;
- Opportunity to work on cutting-edge, highly-innovative and challenging projects for international customers;
- A respectful and enjoyable work environment;
- An appealing wage and extra-legal benefits

Interested ?

If you are interested in this position, upload your application, including a CV and cover letter, under the job posting at mindcet.com/careers

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